# Session Starting Shortly!

- We will be recording today's webinar.
- Everyone is muted to reduce background noise.

Have a question?

- · Click the chat button.
- Type your message into the box and click send.

Audio Trouble?  Close the webex window and re-launch the webinar.

Accessing today's recording and materials

 As soon as the recording is available, we'll send out a link.



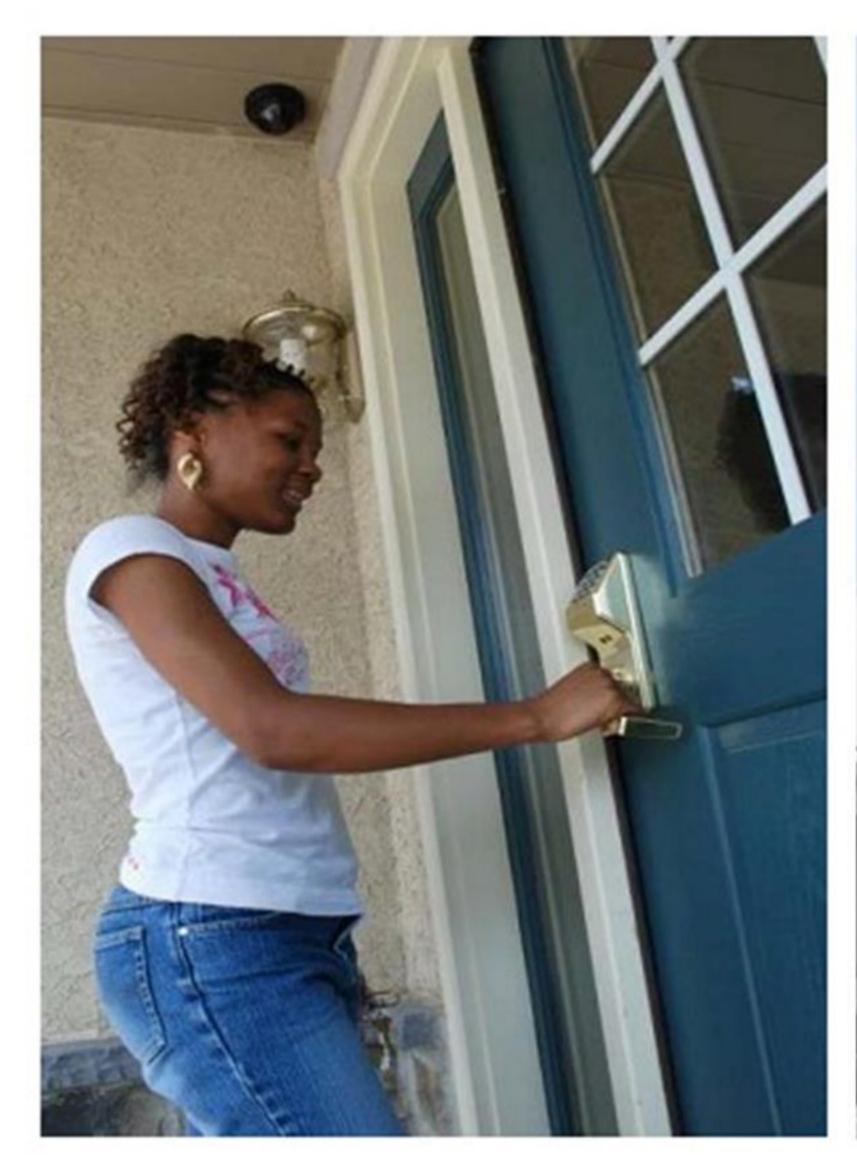


Multi-System
Coordination: Building
and Maintaining a
Coordinated Provider
Community

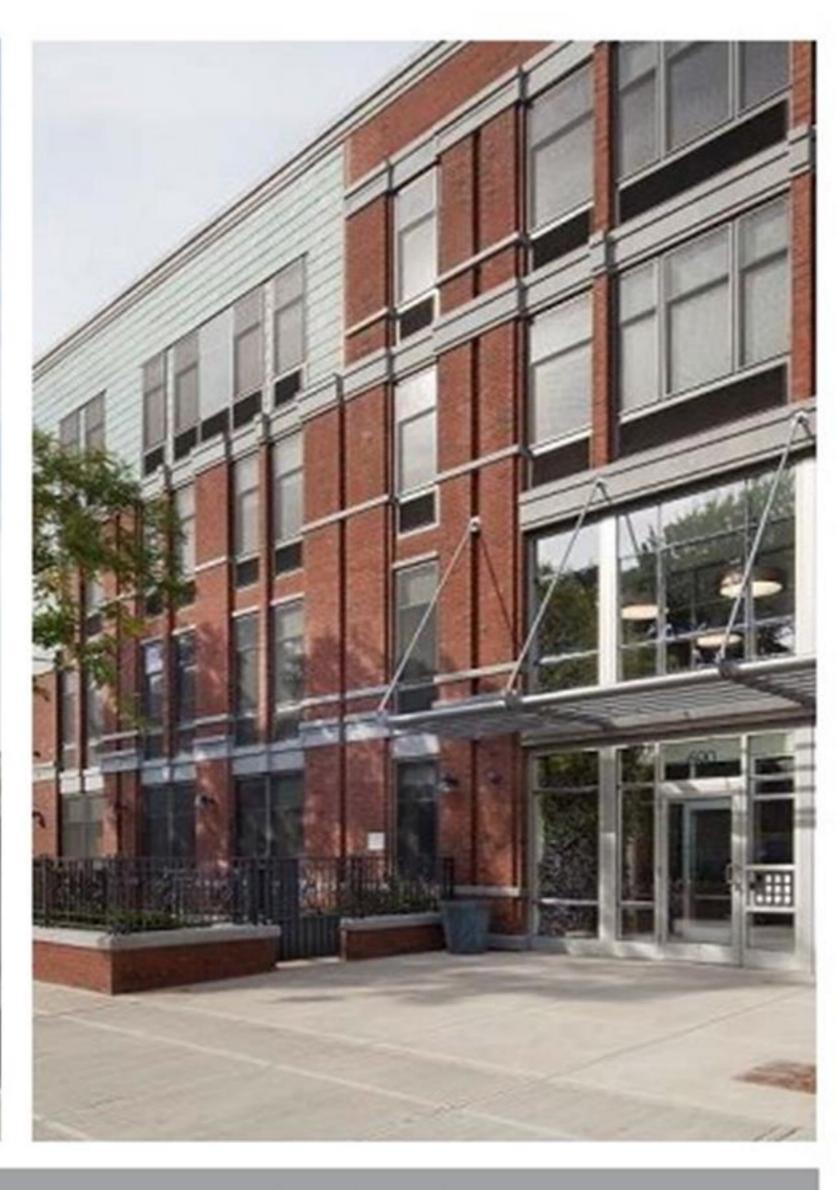
May 30, 2018



# Advancing Housing Solutions







Improve the lives of vulnerable people

Maximize public and private resources

Build strong, healthy communities



### CSH HRSA Training & Technical Assistance

#### GOALS:

- Foster and expand
   Health Center
   collaboration with
   other health system
   stakeholders, and
   supportive housing
- Improve healthcare outcomes for extremely low-income individuals who frequently use crisis systems, have housing instability, and lack a connection to primary and preventive care services.

Webinar Series

Direct Technical Assistance

Online & In-Person Trainings

Peer to Peer networks

Resources

PARTNERS:

Deep collaboration with

NATIONAL
HEALTH CARE
for the
HOMELESS
COUNCIL

Also partnering with:
NACHC
CHPS
HRSA BPHC



### National Health Care for the Homeless Council Mary Takach, Senior Health Today's Policy Director, Boston Health Speakers

Anita Cordova, Director of Development, Planning & Evaluation, Albuquerque Health Care for the Homeless

Care for the Homeless

Lauryn Berner, Project Manager,





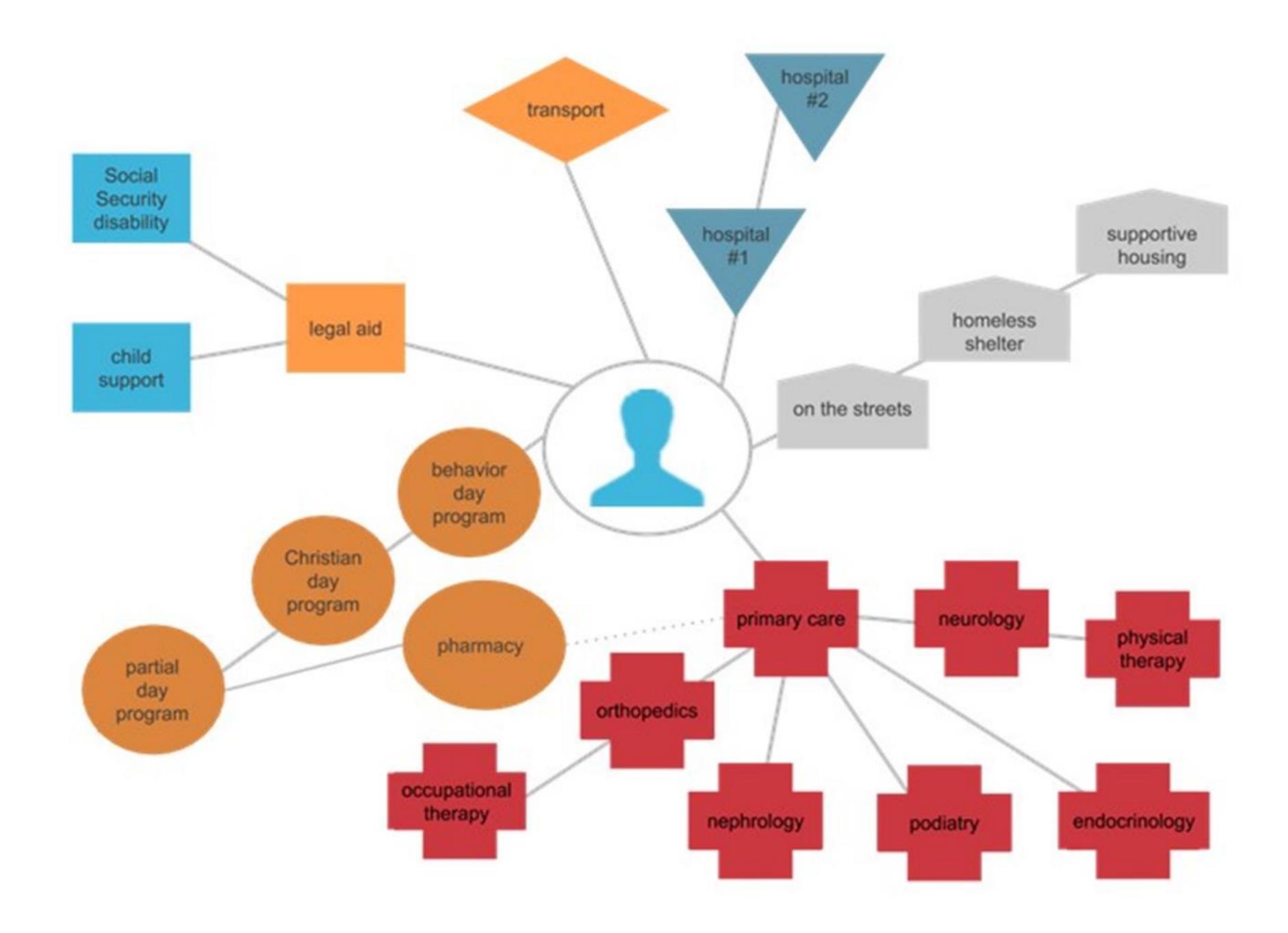


# Overview of Multisystem Coordination

Lauryn Berner, MSW, MPH, National Health Care for the Homeless Council



### Uncoordinated Patient Care





### Coordinated Patient Care



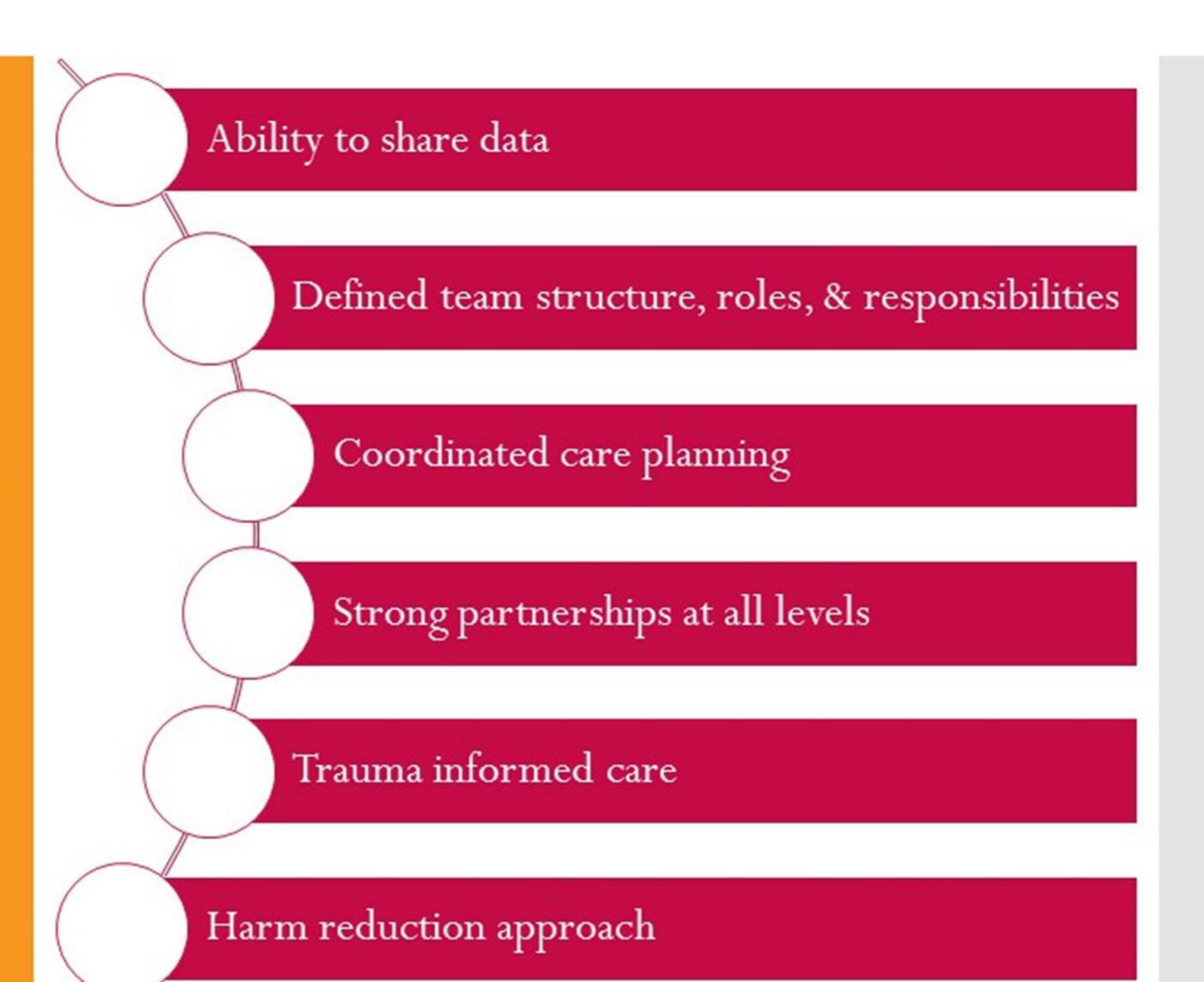


Who are the potential partners?





Key
Components of
Care
Coordination





# Partners and Approaches

#### Health

- Health
  Centers &
  Primary
  Care
- Hospitals
- Insurance Providers

#### Housing

- Continuum of Care
- Housing Authorities
- Housing Providers

#### Justice

- Police Department
- Probation & Parole
- Jails & Prisons



What are the benefits for each system?

#### Health

- Care coordination
- Address SDOH
- · Broad reach

#### Housing

- Outreach Access
- Access to needed services
- Increased preventative care

#### Justice

- Reduce encounters and recidivism
- Ensure connection to resources upon release

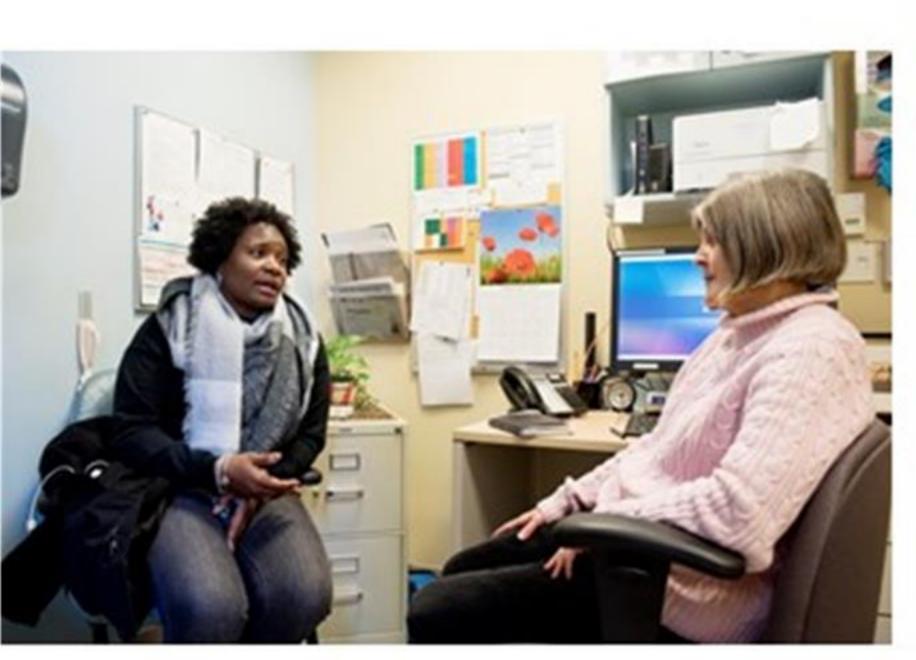


# Hear from the Field

Mary Takach, MPH, RN, Senior Health Policy Advisor, Boston Health Care for the Homeless Program

Anita Córdova, Director of Development, Planning & Evaluation, Albuquerque Health Care for the Homeless









#### Boston Coordinated Care Hub for Homeless Adults

Mary Takach, MPH, RN
Senior Health Policy Advisor
Boston Health Care for the Homeless Program
May 30, 2018



### **BHCHP Mission**

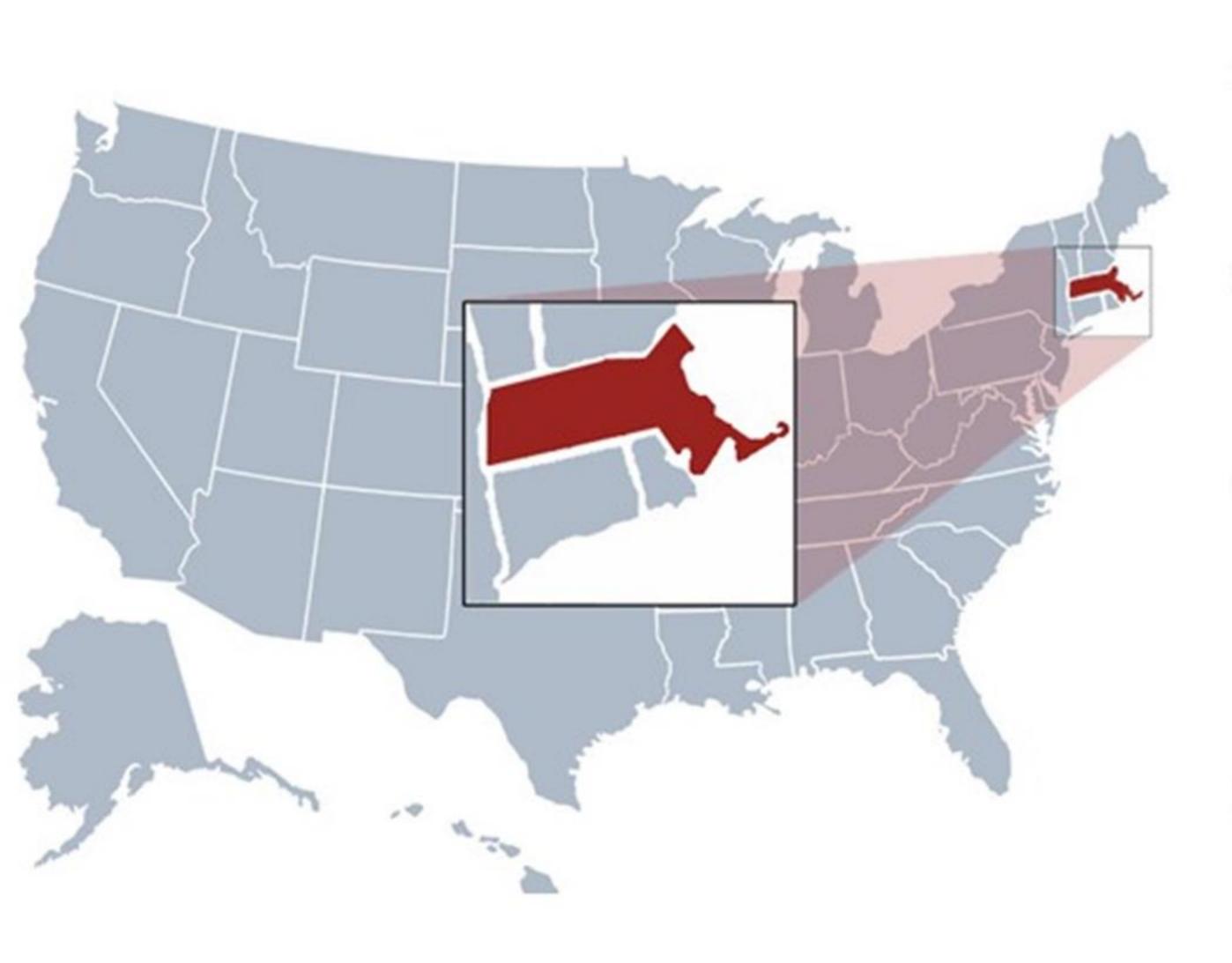


Since 1985, our mission has remained the same:

To provide or assure access to the highest quality health care for all homeless individuals and families in the greater Boston area.



# Massachusetts



- 27,337 sq.km (44/50)
- 6.7 million people (14/50)
- #1 Healthiest state
   (2017)
- #1 State with highest rate of health care coverage (97.5%)
- #2 State with highest per capita health care costs (\$11k/person)

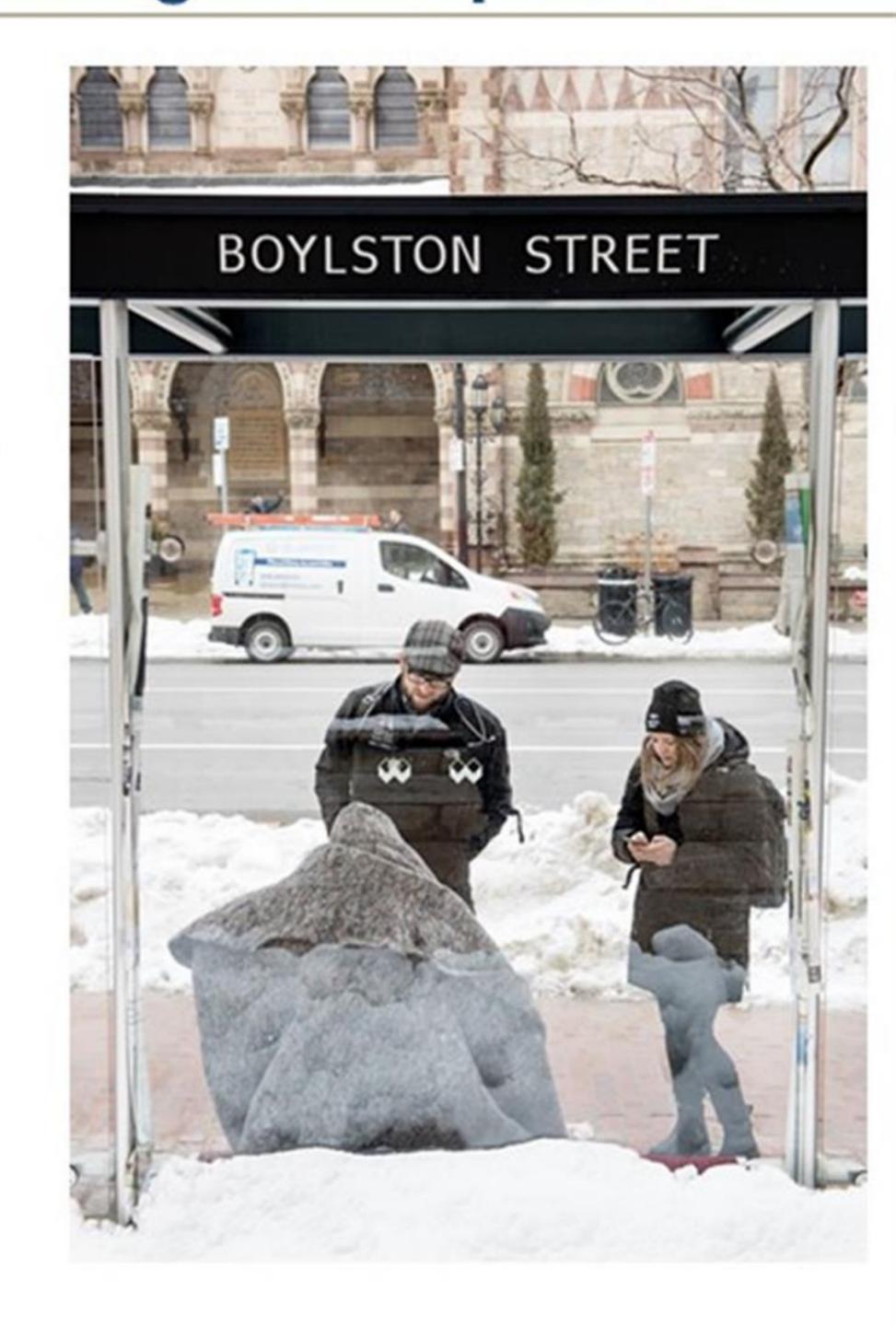
### **Boston Health Care for the Homeless Program Population**

#### Our patients are complex:

- 68% mental illness
- 60% substance use disorders (SUD)
- 48% co-occurring mental illness & SUD
- High prevalence of medical illnesses, e.g. HCV (23%) & HIV (6%)
- High prevalence of chronic illnesses, e.g., 37% hypertension, 26% COPD or asthma, & 18% diabetes mellitus
- Disease burden = DxCG score of 3.8 (average = 1.0)

#### Our patients are costly:

- \$2,036 PMPM vs. \$568 for all MassHealth members
- >1/3 had 6 or more ED visits/year; 1/5 had 3 or more hospitalizations
- 10% population accounted for ~50% total expenditures





#### **SDH Consortium**























#### A history of collaboration

- Shared space
- Public health emergencies
- State Infrastructure & Capacity Building Grants
  - Legal agreement to share data across health, mental health, substance use, housing, social service sectors
  - Linkage to City of Boston Continuum of Care data platform

# A need to stay relevant in changing delivery system

- Massachusetts is significantly restructuring public insurance (Medicaid) delivery into Accountable Care Organizations (ACOs)
- ACOs mandated to 'buy not build' and contract with 'Community Partner (CP)" entities (CPs and Australia's former Medicare Locals have many common characteristics.)
- 2016-2018 Massachusetts Health Policy Commission grant to build pilot for 60 patients
- July 2018 model will be scaled to 1000+ patients contracting with 8 ACOs as a 'Community Partner' to provide Complex Care management for high risk populations

# Initial Health Policy Commission Grant Gave us Training Wheels

#### Objective:

Coordinate care across 10 agencies to better serve people experiencing homelessness, improve access to services that address SDH, and reduce avoidable ED and hospital utilization by 20%.

#### Timeline:

2-year, \$750k grant from December 2016-2018

#### Target population:

~60 homeless individuals with high costs/high health care utilization



#### **HEALTH POLICY COMMISSION (HPC) GRANT OVERVIEW**

Objective: Coordinate care across 10 agencies to better serve people experiencing homelessness, improve access to services that address SDH and reduce avoidable ED and hospital utilization by 20%.

Timeline: 2-year \$750K grant: December 2016—2018
Implementation Phase begins June 2017.
Target Population: ~60 homeless individuals with high costs / high health care utilization.

#### DEDICATED RESOURCES

15:1 client-to-staff ratio

- Recognizes challenge of engaging highest-risk clients
- Delegated case management based on existing relationships
- At least weekly encounters
- Support from BHCHP RN

#### 2

#### TECHNOLOGY

Enhances communication with other agencies

- shared care management platform (ETO)
  - Consent required from client



#### SHARED CARE PLANS

Client's goals are created by him or her and supported by team



# Social Determinants of Health Coordinated Care Hub

for people experiencing homelessness



# CARE CONNECTION TO PRIMARY

- Regular communication with doctor/nurses
- Joint training and case conferencing
- Accompaniment to appointments

### CLIENT'S NEEDS & SERVICE USE

Information from Medicaid claims, EHR \*
other social service agencies

- Data to improve client's connection to care
- Data about recent hospitalizations/ED visits
- Data about care management & housing

#### **3 SUPPORT FROM HUB LEADERSHIP TEAM**

Meets regularly to troubleshoot and strategize about progress and "pain points"

- Monthly dashboard
- May be able to prioritize housing, services, or leverage other resources











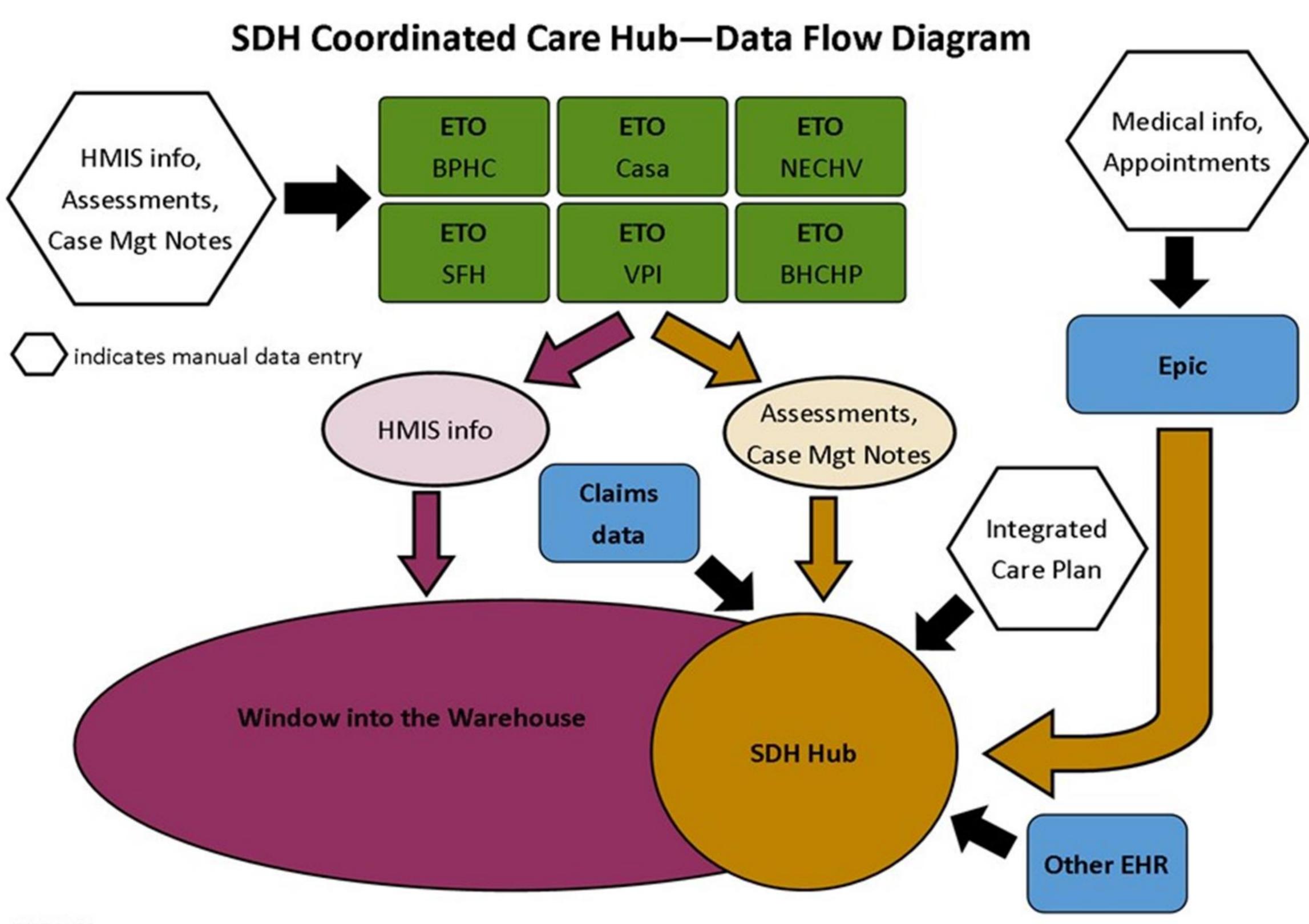












« Front Door Triage Search

#### Client Healthcare Dashboard for

Basic Info & Programs History File Uploads Health Care Plan Metrics

#### **Patient Summary**

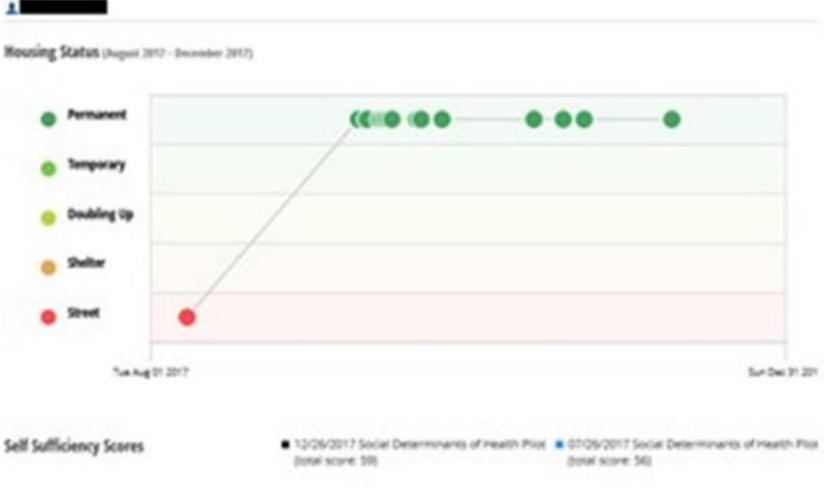


# Patient Summary Cost Appointments Problems Medications

#### SDH Coordinated Care Hub Pilot Program

Cost and Utilization for Participating Patients



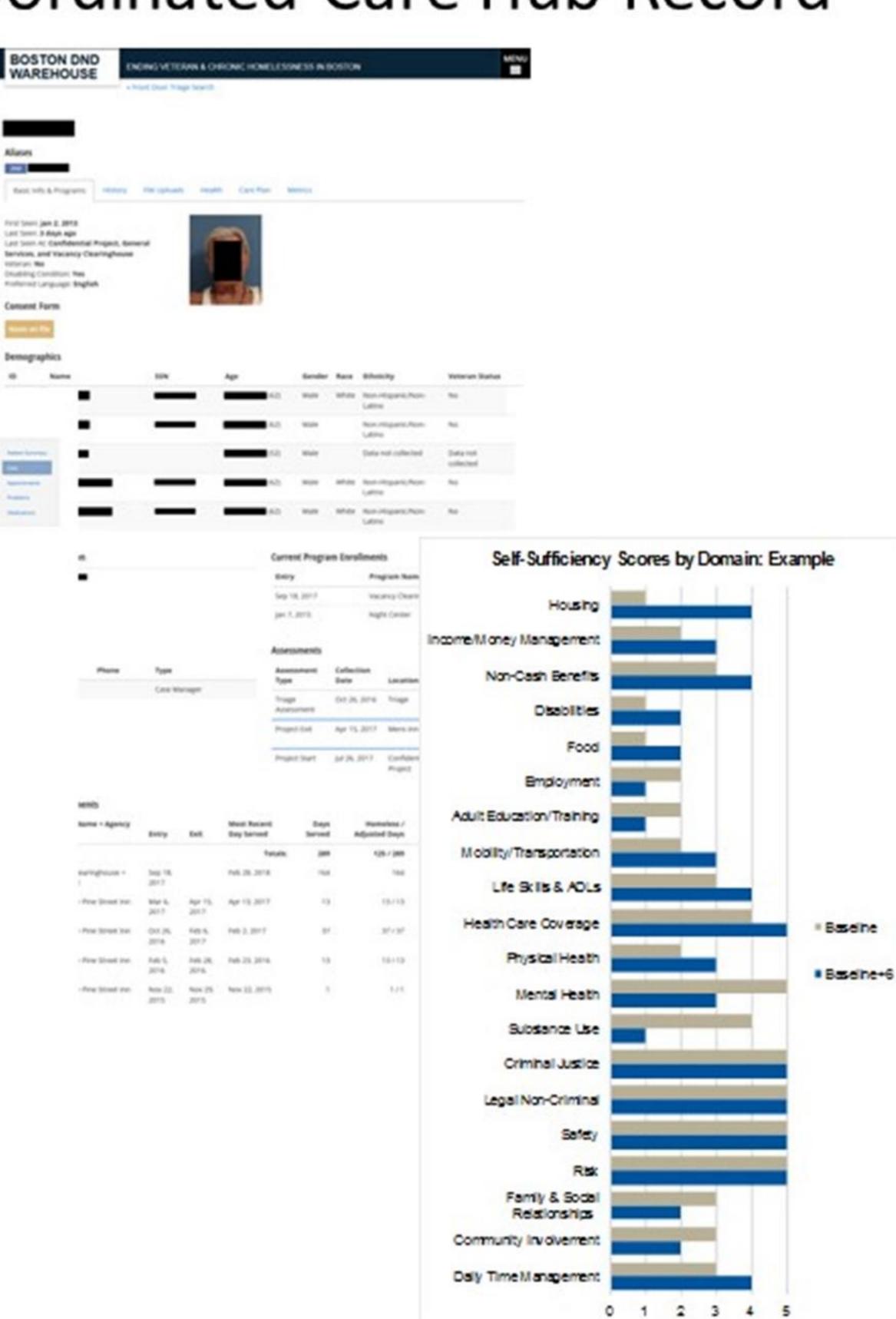


# Patient Summary Cost



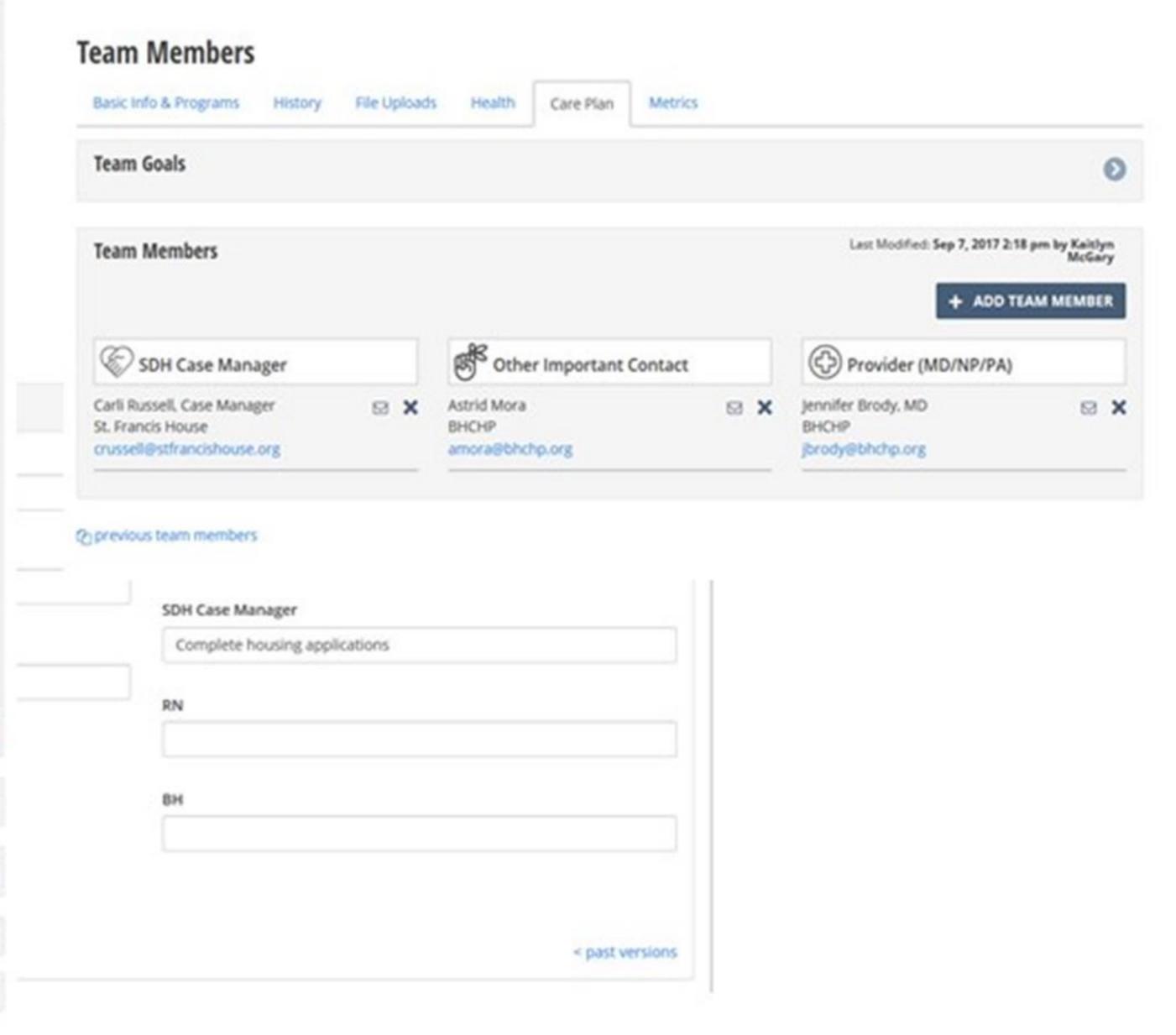


#### Coordinated Care Hub Record



#### Collaborative Care Plan for Basic Info & Programs History File Uploads Health @ Print Care Plan. Care Plan Dates Assessments SON ENROLL BATE BASSLINE DUE FIRM, DUE Last updated: Mar 1, 2018 2:32 pm Jul 26, 2017 Jul 26, 2017 FIRST WESTING WITH SON CM. FIRM, COMPLETED BASILINE COMPLETED Worker Jul 26, 2017 Jul 26, 2017 SOH CASE MANAGEMENT NOTE Carli Russell Carli Russell SOM CASE MANAGEMENT NOTE SELF-SUFFICIENCY MATRIX Cerli Russell SOH CASE MANAGEMENT NOTE Carli Russell SON CASE MANAGEMENT NOTE Carli Russell SOH CASE MANAGEMENT NOTE Carli Russell SON CASE MANAGEMENT NOTE SON CASE MANAGEMENT NOTE SOH CASE MANAGEMENT NOTE SOH CASE MANAGEMENT NOTE Carli Russelli SON CASE MANAGEMENT NOTE Carli Russell Carli Russell SON CASE MANAGEMENT NOTE Carli Russell SON CASE MANAGEMENT NOTE Carli Russell Cart Russell SOH CASE MANAGEMENT NOTE Carli Fusseti SON CASE MANAGEMENT NOTE Carl Russell SON CASE MANAGEMENT NOTE SON CASE MANAGEMENT NOTE On 5, 2017 Carli Russell Showing 1 to 20 of 76 entries **UPDATE DATES** Team Members Team Goals + ADD GOAL Last Modified: Mar 2, 2018 by Kalstyn McGary Housing

### Coordinated Care Hub Record



Self Management

Last Modified: Aug 10, 2017 (

# Integrated Care Management: Does it work?

#### SDH Coordinated Care Hub Pilot Program

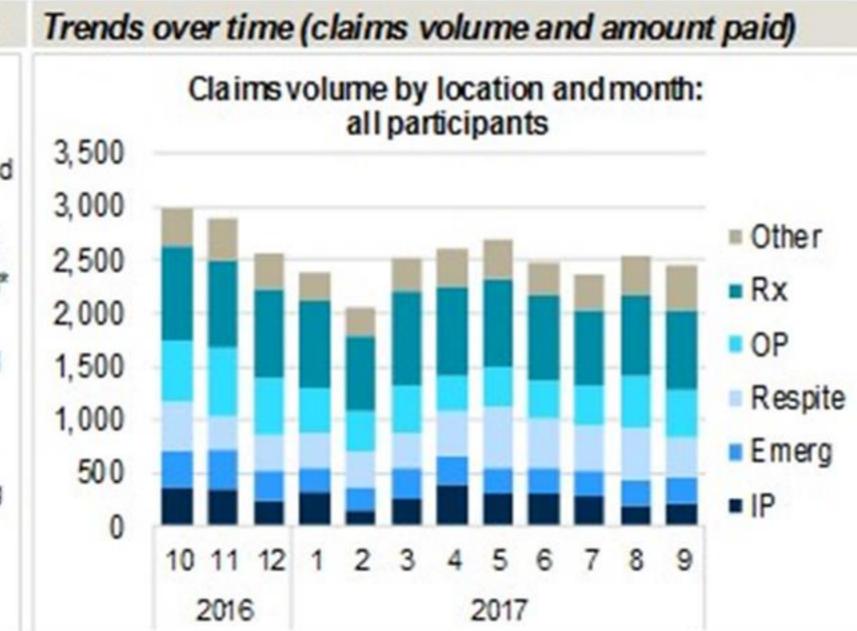
#### Cost and Utilization for Participating Patients

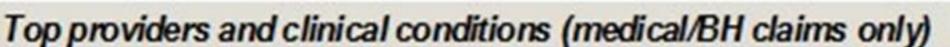
Baseline period: 12/1/2015 to 5/31/2017; Implementation period: 6/1/2017 to 9/30/2017, paid through 12/5/2017

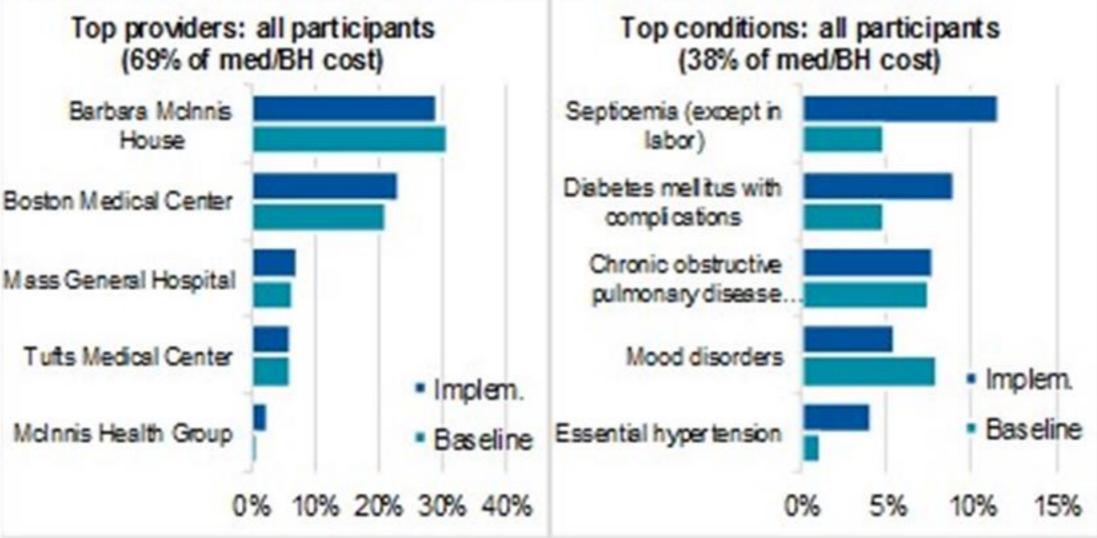
| Demographics                       | Total enrolled | Active 9/1/2017 | % Male | % Disabled |
|------------------------------------|----------------|-----------------|--------|------------|
| SDH pilot average                  | 66             | 61              | 76%    | 84%        |
| Cost                               |                | Total cost      | Months | Cost PMPM  |
| SDH pilot average (Bas eline)      |                | \$181,182       | 16.4   | \$8,809    |
| SDH pilot average (Implementation) |                | \$39,199        | 3.8    | \$8,193    |
| Variance                           |                | N/A             | N/A    | -7%        |
|                                    |                |                 |        |            |

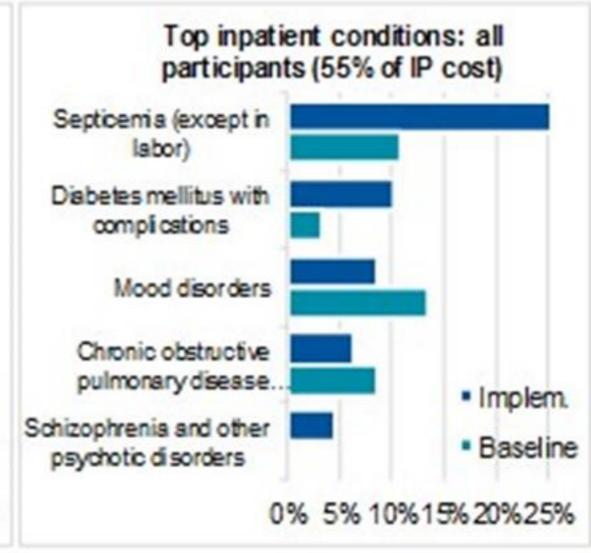
|                                    | Avg acute IP             |                    |                               |  |
|------------------------------------|--------------------------|--------------------|-------------------------------|--|
| tilization metrics                 | Avg ED visits/<br>month* | admits/<br>month** | Average days<br>to readmit*** |  |
| SDH pilot average (Bas eline)      | 1.63                     | 0.28               | 35.5                          |  |
| SDH pilot average (Implementation) | 1.29                     | 0.26               | 26.5                          |  |
| Variance                           | -21%                     | -7%                | -25%                          |  |

#### Drilldown: Emergency and Inpatient ED visit severity\*\*\*\* 100% Unclass fied 90% 80% Emerg, not 70% prev/ avoid\* 60% Emerg. 50% prev/ avoid 40% Emerg. 30% PCP treat 20% Non-emerg 10% 0% Baseline Implement. (n=1707)(n=315)











<sup>\*</sup> ED visits and visits that led to I Padmissions

<sup>\*\*</sup> Acute IP admissions only (i.e., no SNF/Rehab/Respite/Psych)

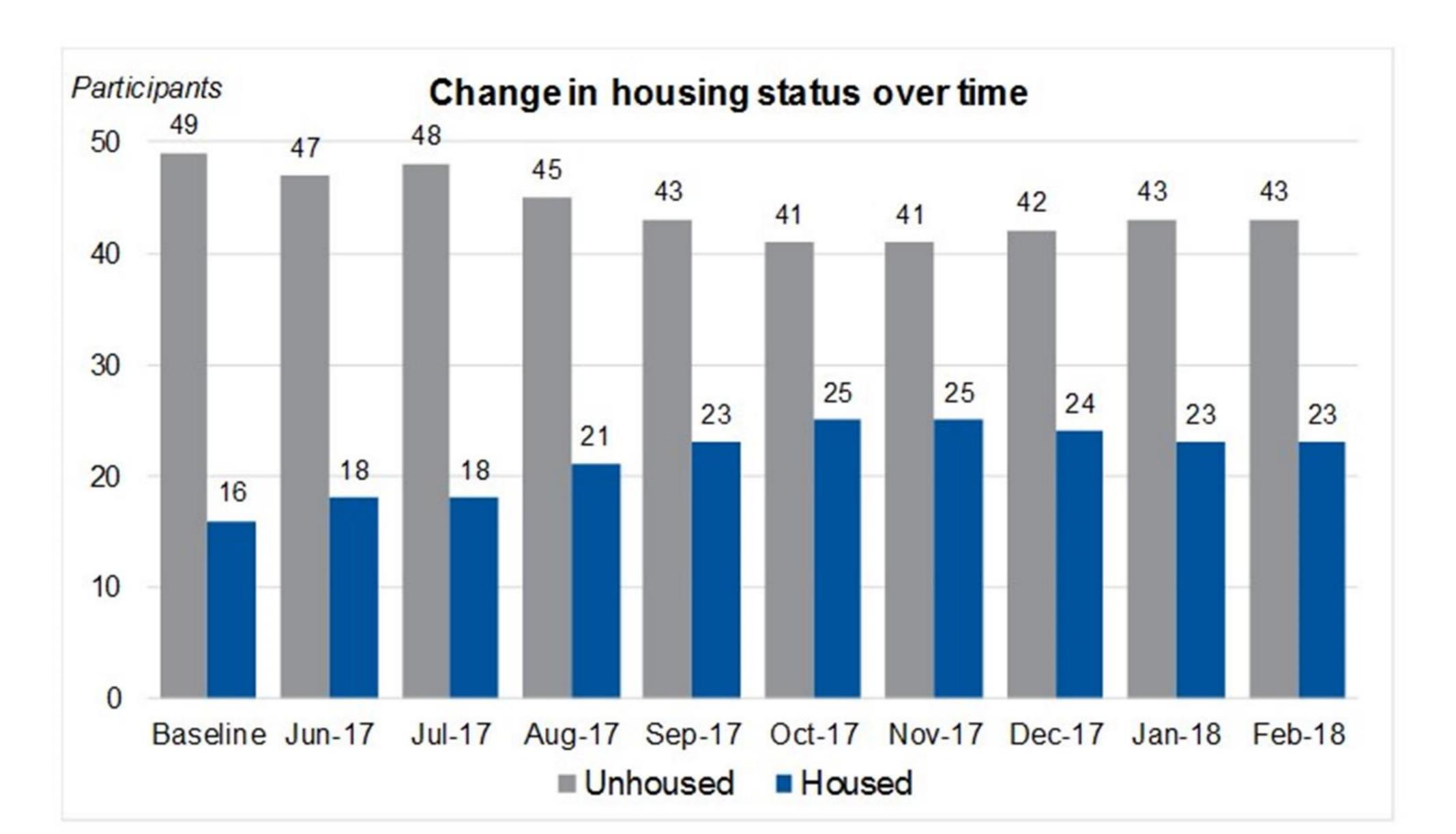
<sup>\*\*\*</sup> For readmits, average only for those who had at least two acute admissions AND had at least one readmit within 30 days

<sup>\*\*\*</sup> ED visit severity based on NYU algorithm, showing likely distribution of ED visits; "Unclassified" also includes Diagnosis Missing.

IP = Inpatient, Respite = BMH; OP = Outpatient; Rx = Pharmacy
"Other" includes transportation, home care, etc.
"Other" also includes all BMC HealthNet costs.

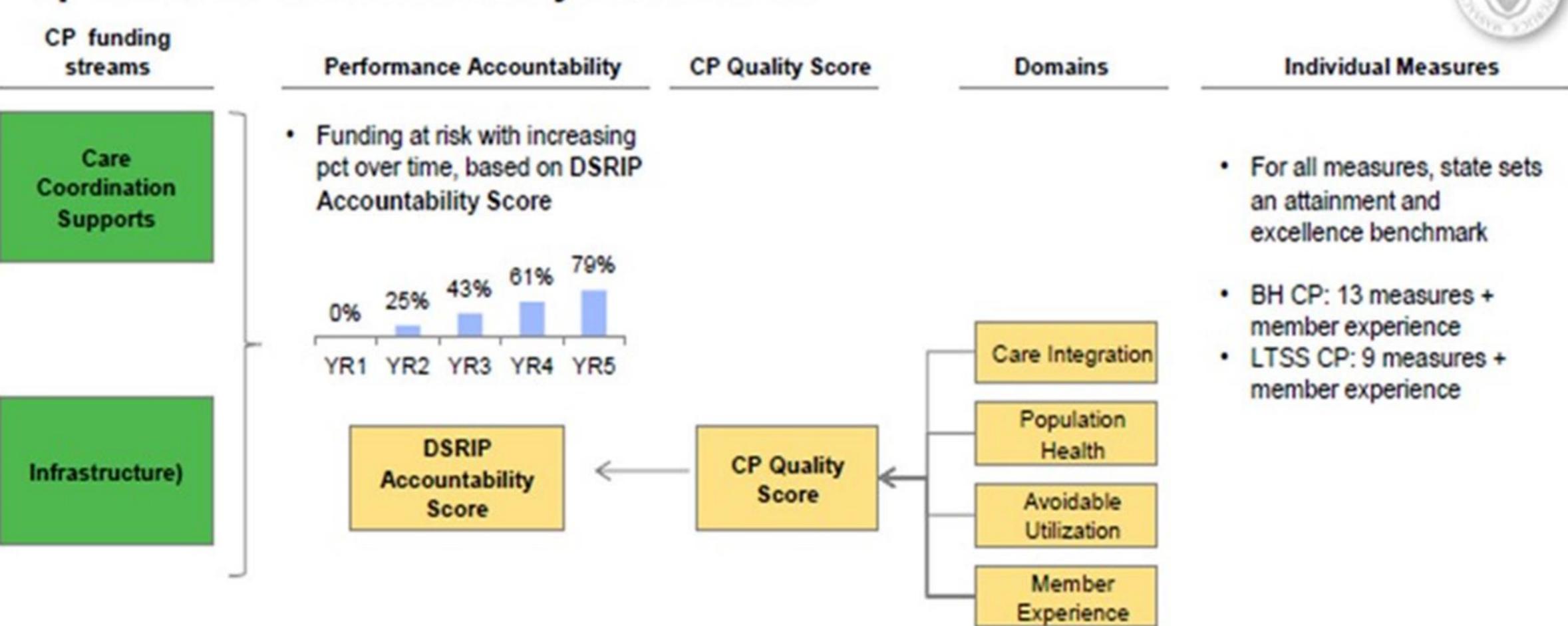
# Tracking changes in housing status

25% of participants were housed at the beginning of the pilot; that number is now up to 35% (23 of 66)



# Looking Ahead to July 2018 Community Partner Funding Streams

#### Updated CP Accountability Framework



Care coordination payments = \$180 PMPM. Infrastructure support payments decline over 5 years. Infrastructure payments are also held at risk tied to Accountability Score.

# Looking Ahead: July 2018 Accountability Slate

#### BH CP Slate (pending final CMS approval) Domain # Measure Weights\* Community Partner Engagement 2 Annual Treatment Plan Completion Care Integration Placeholder: Enhanced Person-Centered Care Planning Measure (40%)3 CP Care Transition: Follow-up with any provider after hospitalization CP Care Transition: Follow-up with any provider after any ED Visit Annual Primary Care Visit Community Tenure 6 7 Initiation of Alcohol, Opioid, or Other Drug Abuse and Dependence Treatment Population Health Engagement of Alcohol, Opioid, and Other Drug Abuse and Dependence Treatment 8 (35%)9 Follow-up after Hospitalization for Mental Illness (7 days) Diabetes Screening for Individuals With Schizophrenia or Bipolar Disorder Who are Using Antipsychotic 10 Medications Placeholder: Tobacco Use: Screening and Cessation Intervention Avoidable ED Visits for Adults with SMI, Addiction, or Co-occurring Conditions 11 Utilization 12 Hospital Readmissions (10%)Member Experience Member Experience : To Be Determined (15%)ACO and MBHP Measure ACO Measure MBHP Measure \*Care Planning measures will use "Person-Centered Treatment/LTSS Care Plan Complete" Qualifying Activity for measurement purposes initial years of the program while a new measure for care plan completeness is under development

\*\* MassHealth anticipates including a Tobacco Use measure in BP 3.

# Lessons learned

#### Good:

- Data sharing is powerful
- Nearly all patients have consented to participate
- High levels of ongoing engagement with case managers
- Face-to-face case management enabled by decentralized case managers

#### Bad:

- Logjam for addiction services treatment beds/affordable housing— "Bridge to nowhere"
- Some costs we cannot control. Pharmaceutical is huge cost center.
- Many patients have advanced disease—6 patients have died to date.

#### Conclusion

- Integration is hard, time consuming, cultures collide.
- Universal agreement that this is the right path--really the only path in this health care climate.

# For more information: mtakach@bhchp.org

# Albuquerque Health Care for the Homeless

-- Anita Córdova

Multi-System Coordination:
Building and Maintaining a
Coordinated Provider Community

May 30, 2018

# 1985 to Present

AHCH is a freestanding **Health Care for the** Homeless, providing integrated primary medical and dental, behavioral health and social services through extensive outreach and at its central services campus.

Albuquerque Health Care for the Homeless, Inc.



#### Leading with and Anchored by Our Vision & Mission

Mission: Provide caring and comprehensive health and integrated supportive services, linking people experiencing homelessness to individual and collective solutions

#### and

Be a leader in implementing innovative service models and a catalyst for solutions to homelessness

#### and

Uphold a commitment to diversity and equity

**Vision:** To live in a world that is just and without homelessness.





Albuquerque Health Care for the Homeless, Inc.

# AHCH Hallmarks

Outreach, two-pronged

Comprehensiveness

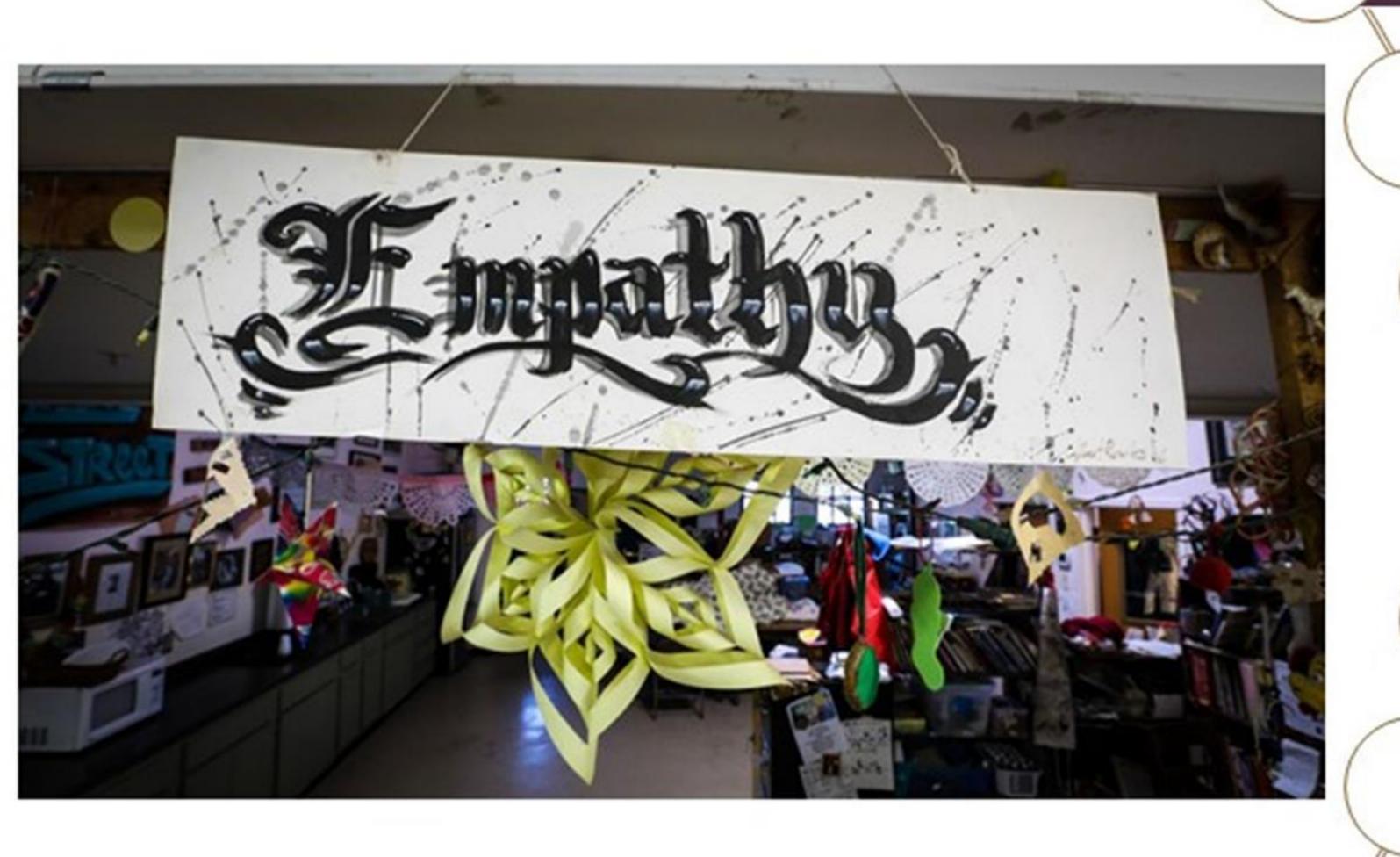
Integration

Access

Person-centered care

No wrong door

Harm reduction



Albuquerque Health Care for the Homeless, Inc.

# Integrated Resource Center Services



# Integrated Traditional + Non-Traditional Services

**Low-Demand Entry Thresholds** 

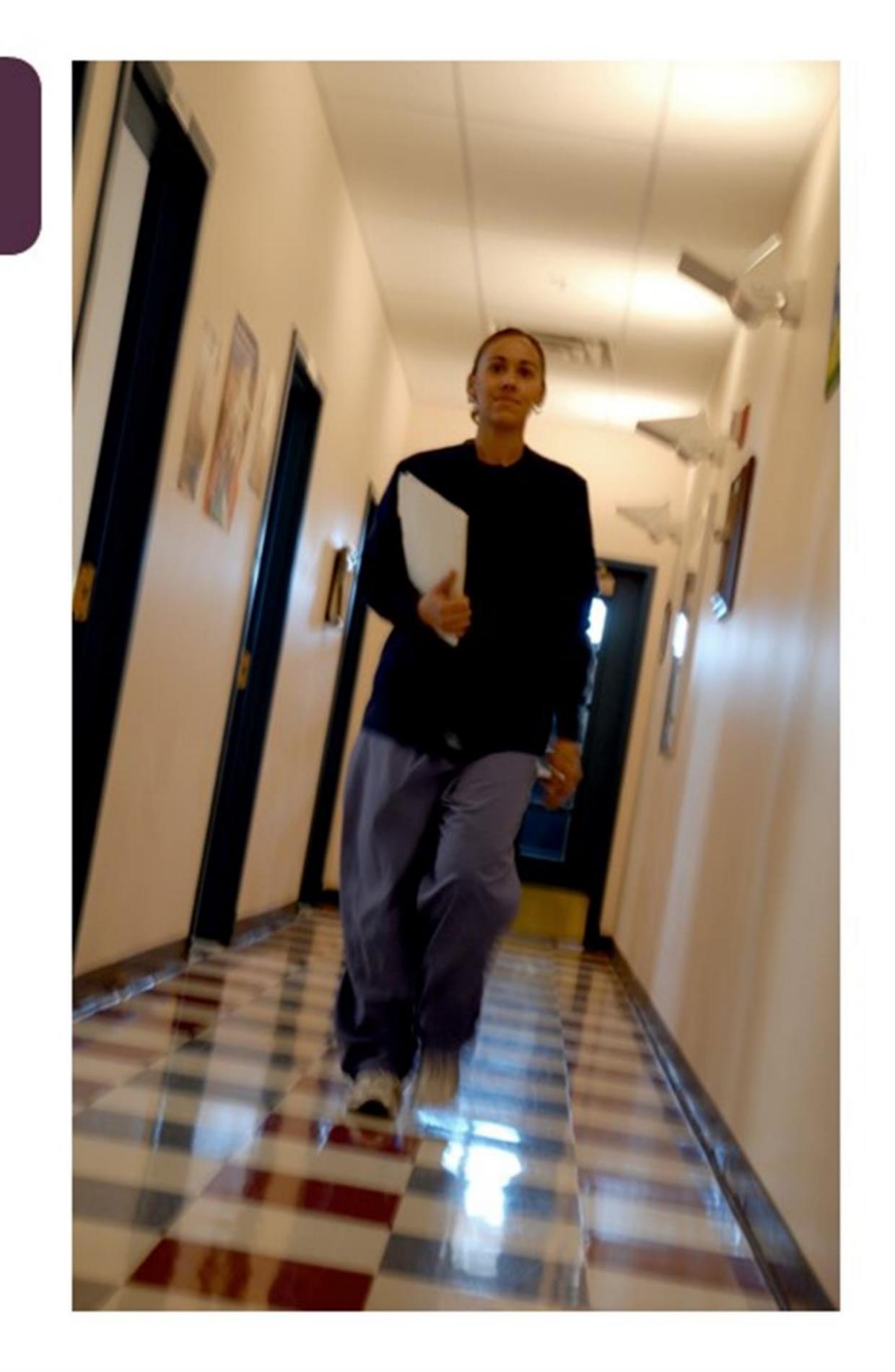
Outreach takes services to the field

Resource Center links to additional services

Housing and engagement specialists

ArtStreet

Extensive collaboration



# Ending Homelessness

Work at local/state/national levels

In collaboration with others

As care-givers and as advocates



- Pathways to a Health Bernalillo County
- AHCH Re-Entry Collaborative
- Albuquerque Heading Home Initiative
- Community Connections
- Accountable Health Communities
- Data-Driven Justice/Behavioral Health Institute
- ER Diversion
- 1% for the Arts, UNM Dept. of Fine Arts, and AHCH Mural Partnership Project

- Pathways to a Health Bernalillo County: 2007 community-based participatory planning process with multiple organizations to determine program goals and gain their interest through January 2009
- Project design team comprised of the Pathways program manager, Pathways committee members of the former Health Sciences Center Community Advisory Council (CAC), members of the Pathways Working Group, and a technical advisor from the UNM Health Sciences Center (HSC)
- AHCH didn't even apply in first round to ensure enhanced and expanded community capacity to do navigation

- AHCH Re-Entry Collaborative (REC): 5 year SAMHSA demonstration grant
- Public / private partnership
- Criminal justice, Dept. of Health, Health Centers, Project ECHO, including telehealth staffings and access to a learning community

- Albuquerque Heading Home Initiative (AHH): collective social impact model
- city-wide collaboration that includes many public, private, government, and non-profit partners.

- Community Connections: Housing, Criminal Justice, Homeless Services Providers/Case Management
- Challenges: boundaries (staff and participant), fidelity to models, competing philosophies

Accountable Health Communities (AHC): One of 11 sites to receive a
Community Health Worker as a part of a Center for
Medicaid/Medicare Services 5-year grant that will screen 75,000
Medicaid enrollees for 5 social determinants of health, including
homelessness, and then will navigate into the social services
identified from screening. Includes quarterly advisory board
(leadership from community orgs) and monthly community-wide
consortium convenings.

- Data-Driven Justice/Behavioral Health Design Institute (DDJ/BHI): Systems Initiative – a unique opportunity sponsored by the Substance Abuse Mental Health Services Administration (SAMHSA), Laura and John Arnold Foundation, and the Association of Counties DDJ & BHDI. with this cross-community leadership group (Congresswoman Maggie Heart-Stebbins, Katrina Hotrum-Lopez, Director of Behavioral Health, Bernalillo County, Paul Guerin, UNM Institute of Social Research, Eric Garcia, Deputy Chief of Police City of Albuquerque, Lisa Huval, Policy Director New Mexico Coalition to End Homelessness, Valorie Carrajo, UNM Physician) to determine and detail the ways in which data and analytics will be used across organizations, including AHCH data, to address needs and avoid cracks in care for people who end up crossing systems (public safety, criminal justice, healthcare, shelters, and other first responding services).
- Challenges: buy-in, data-sharing at individual level, HIPPA, financial resources, electronic systems/records, data ownership

- Outreach Initiatives
- ER Diversion

- AHCH, 1% for the Arts, UNM Dept. of Fine Arts, Mural:
- Selection Review Committee board, neighbors, representative staff,
   ArtStreet artists, social and racial justice advocates, scoring matrix
- Funded by City of Albuquerque with approval of city arts board
- Students 7 groups

# Unique Characteristics and Challenges

- Data-Sharing (esp., Pathways, Accountable Health Communities, Data-Driven Justice/Behavioral Health Institute, HMIS/CAS – AHH)
- Convening leaders from across systems
- Multi Systems Initiatives Development
- BAAs/MOUs/MOAs
- Consent Forms
- Shared Resources
- Cross Organizational Staffing (e.g., Pathways, AHH, AHC)
- Challenges: Sustainability, competing philosophies, financial resources, buy-in, time oppression (competing priorities), competing interests

### Contact Information

#### Anita Córdova

Director of Development, Planning & Evaluation Albuquerque Health Care for the Homeless

Direct: 505-767-1172 | Admin: 505-766-5197

Email: anitacordova@abqhch.org

Website: www.abqhch.org

# Facilitated Discussion



What was the background or identified need in the community?
How did the partnership get started?
What convinced you to come to the table?



What systems came to the table? What types of agreements are in place?



Describe the staffing model.

What does your staff look like?

Who on your team interacts with other organizations?



Is there a financial consideration for your coordination?



How did your coordinated system decide on a program model?

Who leads the effort?

How did the model as implemented change from the original proposal?

What were the main points raised in negotiating these changes?



What challenges have their been in building and maintaining coordinated systems?

What has worked well?



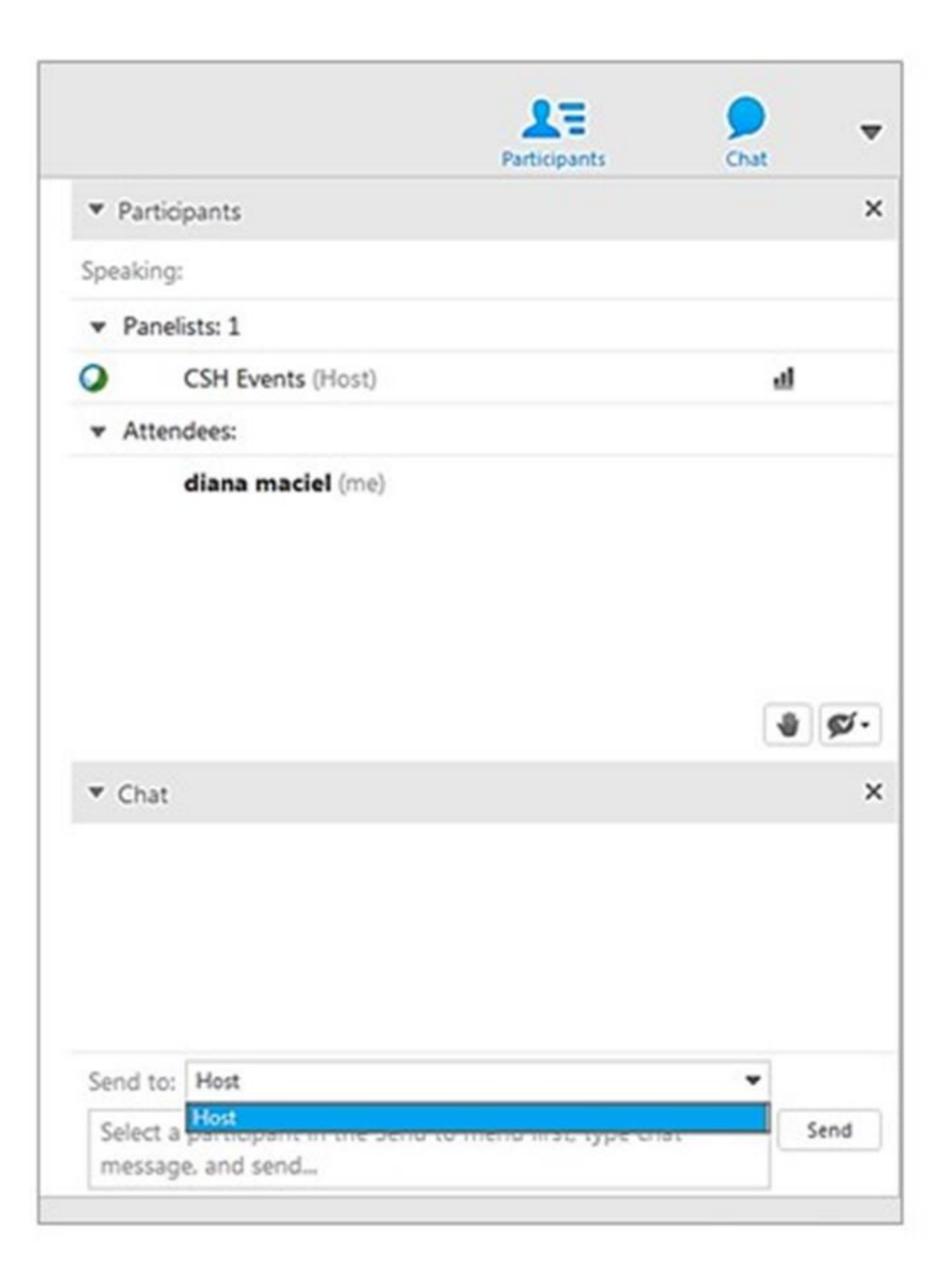
What advice do you have for folks who want to build these types of partnerships in their community?



# Q&A Discussion

### Have a question?

- Type into the Chat box.
- Enable Chat by clicking the icon in the top right corner.





# Next Steps

Today's
Recording &
Slide Deck

 As soon as the recording is available, we will send you the slide deck and a link to the recording.

Upcoming Webinars

 Health & Housing Needs of Justice Involved Populations, June 19, 2018 (Tentative)

Survey

 When you log out of today's event, a pop-up window should appear displaying a survey about this webinar. We value your input!







# National Cooperative Agreement

National Cooperative Agreements (NCAs) are national organizations receiving HRSA funds to provide technical assistance to help health centers and look-alikes to:

- 1. Increase access
- 2. Improve health outcomes
- 3. Promote health equity
- 4. Improve operations and infrastructure sustainability to health services
- 5. Increase capacity and partnerships to address social determinants of health

"This project was supported by the Health Resources and Services Administration (HRSA) of the U.S. Department of Health and Human Services (HHS) under cooperative agreement # U30CS26935, Training and Technical Assistance National Cooperative Agreement (NCA) for \$450,000 with 0% of the total NCA project financed with non-federal sources, if any. This information or content and conclusions are those of the author and should not be construed as the official position or policy of, nor should any endorsements be inferred by HRSA, HHS or the U.S. Government."

