

Removing regulatory barriers to timely access to care



# **Improving Prior Authorization**

# Regulatory Relief Coalition Advocacy Toolkit

## **Introduction and Purpose**

This document contains recommended messaging and resources for the Regulatory Relief Coalition's Week of Action, and is meant to serve as a guide to help amplify the RRC's messages on the need to pass <u>H.R. 3173 and S. 3018</u>, the *Improving Seniors' Timely Access to Care Act*.

The bipartisan legislation would help protect patients from unnecessary delays in care by streamlining and standardizing prior authorization under the Medicare Advantage program, providing much-needed oversight and transparency of health insurance for America's seniors. The bill currently has over <u>450 endorsing organizations</u>.

Based on a <u>consensus statement</u> on prior authorization reform adopted by leading national organizations representing physicians, medical groups, hospitals, pharmacists, and health plans, the legislation would facilitate electronic prior authorization, improve transparency for beneficiaries and providers alike, and increase Centers for Medicare & Medicaid Services (CMS) oversight on how Medicare Advantage plans use prior authorization. Specifically, this bill would:

- Establish an electronic prior authorization process;
- Require the Secretary of Health and Human Services to establish a list of items and services eligible for real-time decisions under an MA ePA program; Ensure prior authorization requests are reviewed by qualified medical personnel;
- Standardize and streamline the prior authorization process for routinely approved items and services;
- Increase transparency around MA prior authorization requirements and their use; and
- Protect beneficiaries from any disruptions in care due to prior authorization requirements as they transition between MA plans.

### **Bill Information**

- ✤ <u>H.R. 3173</u>
  - Championed by Representatives Suzan DelBene (D-WA), Mike Kelly (R-PA), Ami Bera, MD (D-CA), and Larry Bucshon (R-IN)
  - 255 bipartisan cosponsors
  - Referred to House Energy and Commerce and Ways and Means Committee

### ✤ <u>S. 3018</u>

- Championed by Senators Roger Marshall, MD (R-KS), Kyrsten Sinema (D-AZ), and John Thune (R-SD)
- 16 bipartisan cosponsors
- Referred to Senate Finance Committee

### **Bill Materials and Resources**

- ✤ One Pager
- ✤ Endorsement List
- **\*** Dear Colleague Letter by Bill Champions
- <u>CRS Report S. 3018</u>
- \* <u>AMA Report on Prior Authorization</u>
- Letters to Committees of Jurisdiction
  - o <u>Senate Finance</u>
  - House Ways and Means
  - House Energy and Commerce
- ✤ <u>Regrelief.org</u>
- Twitter: <u>@RegRelief</u>
- Linked-In: <u>Regulatory Relief Coalition</u>

# **AMA Prior Authorization Survey Data**

- For those patients who treatment requires prior authorization, 93 percent of physicians report care delays
- 82 percent of physicians report that prior authorization can sometimes lead to a patient abandoning treatment
- 34 percent of physicians report that prior authorization has led to a serious adverse event for their patient
- 24 percent of physicians report that prior authorization has led to a patient's hospitalization
- 18 percent of physicians report that prior authorization has led to a life-threatening event or required intervention to prevent permanent impairment
- 8 percent of physicians report that prior authorization has led to a patient's disability or permanent bodily damage
- On average, practices complete **41 prior authorizations** per physicians per week
- Physicians and key staff spend almost two business days each week completing prior authorization
- **40 percent** of physicians have staff who work exclusively on prior authorization

# Advocacy Resources

HASHTAGS		
#FixPriorAuth #TimelyAccess #HR3173 #S3018	#RegReliefCoalition # <b>RegRelief</b> #Congress	

### \*\*Preferred hashtags\*\*

Members of Congress		
House of Representatives		
House Leadership		
Democrats		
• Nancy Pelosi (D-CA-12), Speaker	@SpeakerPelosi	
<ul> <li>Steny Hoyer (D-MD-05), Majority</li> </ul>	@LeaderHoyer	
Leader		
• Jim Clyburn (D-SC-06), Majority Whip	@WhipClyburn	
Republicans		
<ul> <li>Kevin McCarthy (R-CA-23), Minority Leader</li> </ul>	@GOPLeader	
• Steve Scalise (R-LA-01)	@SteveScalise	
Energy and Commerce Committee Leaders		
Majority Handle	@EnergyCommerce	
• Frank Pallone (D-NJ-06)	@FrankPallone	
Anna Eshoo (D-CA-18)	@RepAnnaEshoo	
• Cathy McMorris Rodgers (R-WA-05)	@CathyMcmorris	
• Brett Guthrie (R-KY-02)	@RepGuthrie	

Members of Congress		
House of Representatives		
H.R 3173 Lead Sponsors		
-		
• Suzan DelBene (D-WA-01)	@RepDelBene	
• Mike Kelly (R-PA-16)	@MikeKellyPA @RepBera	
• Ami Bera, MD, (D-CA-07)	@RepLarryBucshon	
• Larry Bucshon (R-IN-08)	Whep Larry Ducshon	
Ways and I	Means Committee	
<u>Democrats</u>		
Majority Handle	@WaysMeansCmte	
• Chairman, Richard Neal (D-MA-01)	@RepRichardNeal	
Lloyd Doggett (D-TX-35)	@RepLloydDoggett	
Mike Thompson (D-CA-05)	@RepThompson	
• John Larson (D-CT-01)	@RepJohnLarson	
• Earl Blumenauer (D-OR-03)	@RepBlumenauer	
• Ron Kind (D-WI-03)	@RepRonKind	
• Bill Pascrell (D-NJ-09)	@BillPascrell	
Danny Davis (D-IL-07)	@RepDannyDavis	
• Linda Sanchez (D-CA-38)	@RepLindaSanchez	
Brian Higgins (D-NY-26)	@RepBrianHiggins	
Terri Sewell (D-AL-07)	@RepTerriSewell	
• Suzan DelBene (D-WA-01)	@RepDelBene	
• Judy Chu (D-CA-27)	@RepJudyChu	
Gwen Moore (D-WI-04)	@RepGwenMoore	
• Daniel Kildee (D-MI-05)	@RepDanKildee	
• Brandon Boyle (D-PA-02)	@BrandonBoyle	
• Don Beyer (D-VA-08)	@RepDonBeyer	
• Dwight Evans (D-PA-03)	@RepDwight Evans	
Brad Schneider (D-IL-10)	@RepSchneider	
Thomas Suozzi (D-NY-03)	@RepTomSouzzi	
• Jimmy Panetta (D-CA-20)	@RepJimmyPanetta	
• Stephanie Murphy (D-FL-07)	@RepStephMurphy	
• Jimmy Gomez (D-CA-34)	@RepJimmyGomez	
• Steven Horsford (D-NV-04)	@RepHorsford	

\*\*Cosponsors of H.R. 3173/S. 3018 = Grey\*\*

# Members of Congress House of Representatives Ways and Means Committee (cont'd)

### Republicans

Republicans	
Minority Handle	@WaysandMeansGOP
Kevin Brady (R-TX-08)	@RepKevinBrady
• Vern Buchanan (R-FL-16)	@VernBuchanan
Adrian Smith (R-NE-03)	@RepAdrianSmith
• Tom Reed (R-NY-23)	@RepTomReed
• Mike Kelly (R-PA-16)	@MikeKellyPA
• Jason Smith (R-MO-08)	@RepJasonSmith
• Tom Rice (R-SC-07)	@RepTomRice
• David Schweikert (R-AZ-06)	@RepDavid
Jackie Walorski (R-IN-02)	@RepWalorski
• Darin LaHood (R-IL-18)	@RepLaHood
• Brad Wenstrup, DPM, (R-OH-02)	@RepBradWenstrup
<ul> <li>Jodey Arrington (R-TX-19)</li> </ul>	@RepArrington
• Drew Ferguson, DMD, (R-GA-03)	@RepDrewFerguson
• Ron Estes (R-KS-04)	@RepRonEstes
• Greg Murphy (R-NC-03)	@RepGregMurphy
Lloyd Smucker (R-PA-11)	@RepSmucker
Kevin Hern (R-OK-01)	@RepKevinHern
• Carol Miller (R-WV-3)	@RepCarolMiller

Members of Congress		
Senate		
S. 3018 Lead Sponsors		
<ul> <li>Roger Marshall, MD (R-KS)</li> <li>Kyrsten Sinema (D-AZ)</li> <li>John Thune (R-SD)</li> <li>Sharrad Braum (D-OU)</li> </ul>	@RogerMarshallMD @SenatorSinema @SenJohnThune @SenSherrodBrown	
Sherrod Brown (D-OH)     @SenSherrodBrown     Senate Finance		
Democrats		
Majority Handle	@SenateFinance	
Chairman, Ron Wyden (D-OR)	@RonWyden	
Debbie Stabenow (D-MI)	@SenStabenow	
Maria Cantwell (D-WA)	@SenatorCantwell	
Robert Menendez (D-NJ)	@SenatorMenendez	
• Tom Carper (D-DE)	@SenatorCarper	
Ben Cardin (D-MD)	@SenatorCardin	
• Sherrod Brown (D-OH)	@SenSherrodBrown	
Michael Bennet (D-CO)	@SenatorBennet	
Bob Casey (D-PA)	@SenBobCasey	
Mark Warner (D-VA)	@MarkWarner	
Sheldon Whitehouse (D-RI)	@SenWhitehouse	
Maggie Hassan (D-NH)	@SenatorHassan	
Catherine Cortez Masto (D-NV)	@SenCortezMasto	
Elizabeth Warren (D-MA)	@SenWarren	
<u>Republicans</u>		
Minority Handle	@SenFinance	
Ranking Member, Mike Crapo (R-ID)	@MikeCrapo	
Chuck Grassley (R-IA)	@ChuckGrassley	
John Cornyn (R-TX)	@JohnCornyn	
• John Thune (R-SD)	@SenatorJohnThune	
Richard Burr (R-NC)	@SenatorBurr	
Rob Portman (R-OH)	@SenRobPortman	
Pat Toomey (R-PA)	@SenToomey	
• Tim Scott (R-SC)	@SenatorTimScott	
Bill Cassidy (R-LA)	@SenatorBillCassidy	
James Lankford (R-OK)	@SenatorLankford	
Steve Daines (R-MT)	@SteveDaines	
Todd Young (R-IN)	@SenToddYoung	
Ben Sasse (R-NE)	@BenSasse	
<ul> <li>John Barrasso (R-WY)</li> </ul>	@SenJohnBarrasso	

### Sample Tweets

#PriorAuthorization = cumbersome process that requires #physicians to obtain preapproval for medical treatments or tests before providing care to patients. It's time for #Congress to #FixPriorAuth and pass #HR3173/#S3018. #RegRelief @RegRelief

Prior authorization causes unnecessary delays for patients. #Congress should pass #HR3173 the Improving Seniors Timely Access to Care Act. TY @RepDelBene @MikeKellyPA @RepBera @RepLarryBucshon for your efforts to #FixPriorAuth!

Prior authorization causes unnecessary delays for patients. #Congress should pass #S3018 the Improving Seniors Timely Access to Care Act. TY @RogerMarshallMD @SenatorSinema @SenJohnThune @SenSherrodBrown

We urge #Congress to #FixPriorAuth by adopting #HR3173/#S3018. This bill will protect #MedicareAdvantage patients from time consuming practices and remove barriers to medically necessary care.

Prior authorization practices can cause time consuming delays for #MedicareAdvantage patients. Urge #Congress to enact common sense reforms to protect vulnerable patients by passing #S3018, the Improving Seniors Timely Access to Care Act. #FixPriorAuth

Thank you **[Representative's handle]** for cosponsoring #HR3173, the Improving Seniors Timely Access to Care Act, which would improve the time-consuming prior authorization processes that limit #MedicareAdvantage patients' access to care. #FixPriorAuth

Thank you **[Senator's handle]** for cosponsoring #S3018, the Improving Seniors Timely Access to Care Act, which would improve the time-consuming prior authorization processes that limit #MedicareAdvantage patients' access to necessary care. #FixPriorAuth

Prior authorization can be time consuming for #MedicareAdvantage patients. Support common sense reforms and urge #Congress to pass #HR3173, the Improving Seniors Timely Access to Care Act. Thank you **[MoC handle]** for your efforts to #FixPriorAuth.

Prior Authorization is a barrier to mental health for #MedicareAdvantage patients. #Congress can streamline access to essential care by passing #HR3173/#S3018. #FixPriorAuth

Mental health is physical health. @SenateFinance @WaysMeansCmte No one should have to wait for care when they need it the most. Its time to #FixPriorAuth and pass #HR3173/#S3018.

Patients with **[Disease]** should not have to wait for care and deserve timely access to essential services. #Congress has the obligation to #FixPriorAuth and pass #HR3173/#S3018.

Over 90 percent of physicians report that prior authorization results in care delays for their patients. #FixPriorAuth and prevent unnecessary harm.

82 percent of physicians report that prior authorization can lead to patients abandoning care. #MedicareAdvantage patients deserve better. @SenateFinance @WaysMeansCmte its time for action. #HR3173/#S3018.

Enough is enough. 34 percent of physicians report that prior authorization has led to a serious adverse event for a patient in their care. @RonWyden @RepRichardNeal we cannot continue to delay patient care. Pass #HR3173/#S3018. #FixPriorAuth

The average physician spends two business days completing prior authorizations. That means two days spent away from patients. We can do better. #FixPriorAuth and streamline the prior authorization process. #HR3173/#S3018

### **Graphics Banks**





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RRC invites the Senate to pass **S.3108**, the Improving Seniors' Timely Access to Care Act of 2021

Vote for common sense reform to prior authorization now



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Regulatory Relief Coalition



It's time for Congress to pass H.R. 3173/S.3108 — the Improving Seniors' Timely Access to

Care Act of 2021

www.RegRelief.org

Support the Improving Seniors' Timely Access to Care Act of 2021

(H.R.3173/S.3108)



Establish an electronic prior authorization process	Minimize the use of prior authorization for routinely approved services	
Require regular reports from Medicare Advantage plans on their use of prior authorization and rates of delay and denial	Prohibit the use of prior authorization for medically- necessary services performed during pre-approved surgeries or other invasive procedures	
www.RegRelief.org		

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93% of physicians report delays in patient care due to prior authorization

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Support the Improving Seniors' Timely Access to Care Act of 2021

(H.R.3173/S.3108)

82 percent of physicians report that PA can sometimes lead to abandoning treatment

Physicians spend two business days a week completing PAs The average practice completes **41** PAs per physician per week

34 percent of physicians report that PA has led to a serious adverse event for their patient

#### www.RegRelief.org

RRC invites the Senate to pass **S.3108**, the Improving Seniors' Timely Access to Care Act of 2021

Vote for common sense reform to prior authorization now



www.RegRelief.org



Regulatory Relief Coalition to House Committee on Ways & Means: Please hold a markup on H.R. 3173, Improving Seniors' Timely Access to Care Act of 2021



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### <u>Grassroots</u>

### House of Representatives

### Dear Rep. XXX,

As a patient and constituent, I am writing to ask you to support H.R. 3173, the Improving Seniors' Timely Access to Care Act. This bipartisan legislation would protect patients in Medicare Advantage from unnecessary prior authorization practices that limit their timely access to medically necessary care. Specifically, this legislation would:

- Establish an electronic prior authorization process;
- Require the Secretary of Health and Human Services to establish a list of items and services eligible for real-time decisions under an MA ePA program; Ensure prior authorization requests are reviewed by qualified medical personnel;
- Standardize and streamline the prior authorization process for routinely approved items and services;
- Increase transparency around MA prior authorization requirements and their use; and
- Protect beneficiaries from any disruptions in care due to prior authorization requirements as they transition between MA plans.

Please help patients get the care they need by cosponsoring and enacting H.R. 3173.

Thank you so much for considering my request. The streamlined approach outlined in H.R. 3173 will improve my care and access to critical resources and treatments.

Sincerely,

### Senate

Dear Senator XXX,

As a patient and constituent, I am writing to ask you to support S. 3018 the Improving Seniors' Timely Access to Care Act. This bipartisan legislation would protect patients in Medicare Advantage from unnecessary prior authorization practices that limit their timely access to medically necessary care. Specifically, this legislation would:

- Establish an electronic prior authorization process;
- Require the Secretary of Health and Human Services to establish a list of items and services eligible for real-time decisions under an MA ePA program; Ensure prior authorization requests are reviewed by qualified medical personnel;
- Standardize and streamline the prior authorization process for routinely approved items and services;

- Increase transparency around MA prior authorization requirements and their use; and
- Protect beneficiaries from any disruptions in care due to prior authorization requirements as they transition between MA plans.

Please help patients get the care they need by cosponsoring and enacting S. 3018.

Thank you so much for considering my request. The streamlined approach outlined in S.3018 will improve my care and access to critical resources and treatments.

Sincerely,